



**European  
Investment  
Bank**

*The EIB bank*



**EUROPEAN  
INVESTMENT  
FUND**

# EIB Support to Inter-Modal Transport

Sofia, 20 March 2018

1. Introduction to EIB Group & 2017 results
2. EIB Group in Bulgaria
3. EIB Lending to Transport Sector
4. EIB Lending to Transport in Western Balkans

# The EIB Group



Provides finance and expertise for sound and sustainable investment projects



Leading developer of risk financing for innovative SMEs



**European  
Investment  
Bank**

*The EU bank*

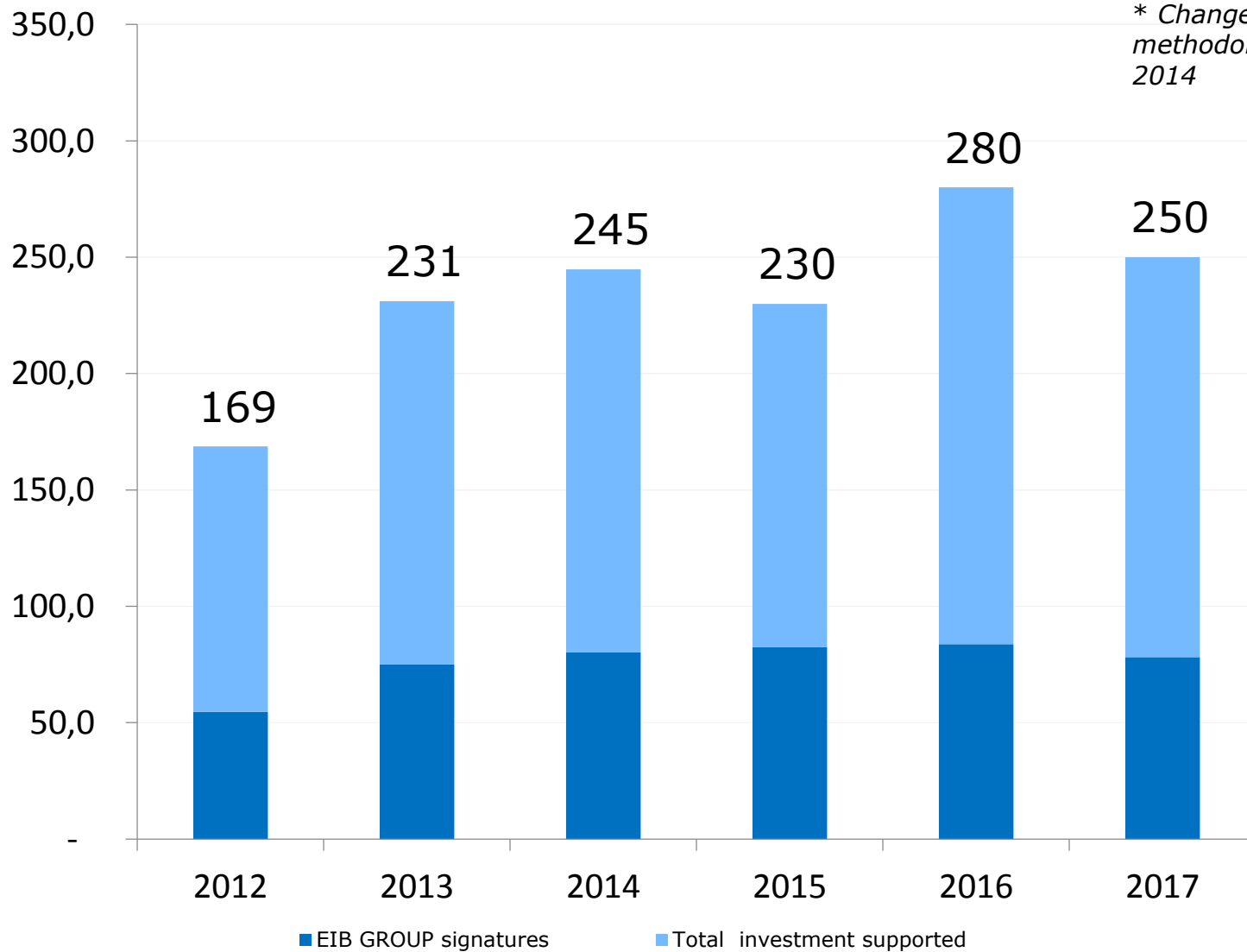
A circular arrangement of twelve small blue stars, representing the flag of the European Union.

**improve lives.**  
together.

# EIB Group financing in 2017

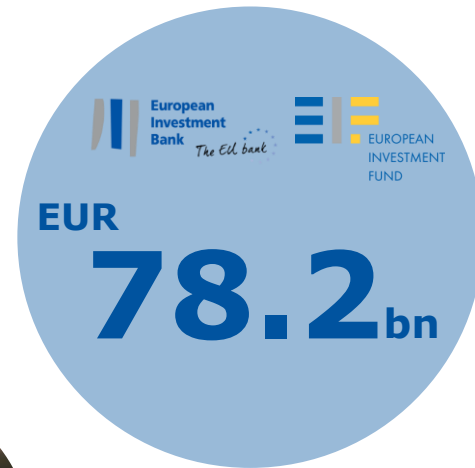


# EIB Group supported investment



# EIB Group results 2017

6<sup>years</sup> **improve lives.**  
together.



**Innovation**



EUR **13.8**bn

**Environment**



EUR **16.7**bn

**Infrastructure**



EUR **18**bn

**SMEs**

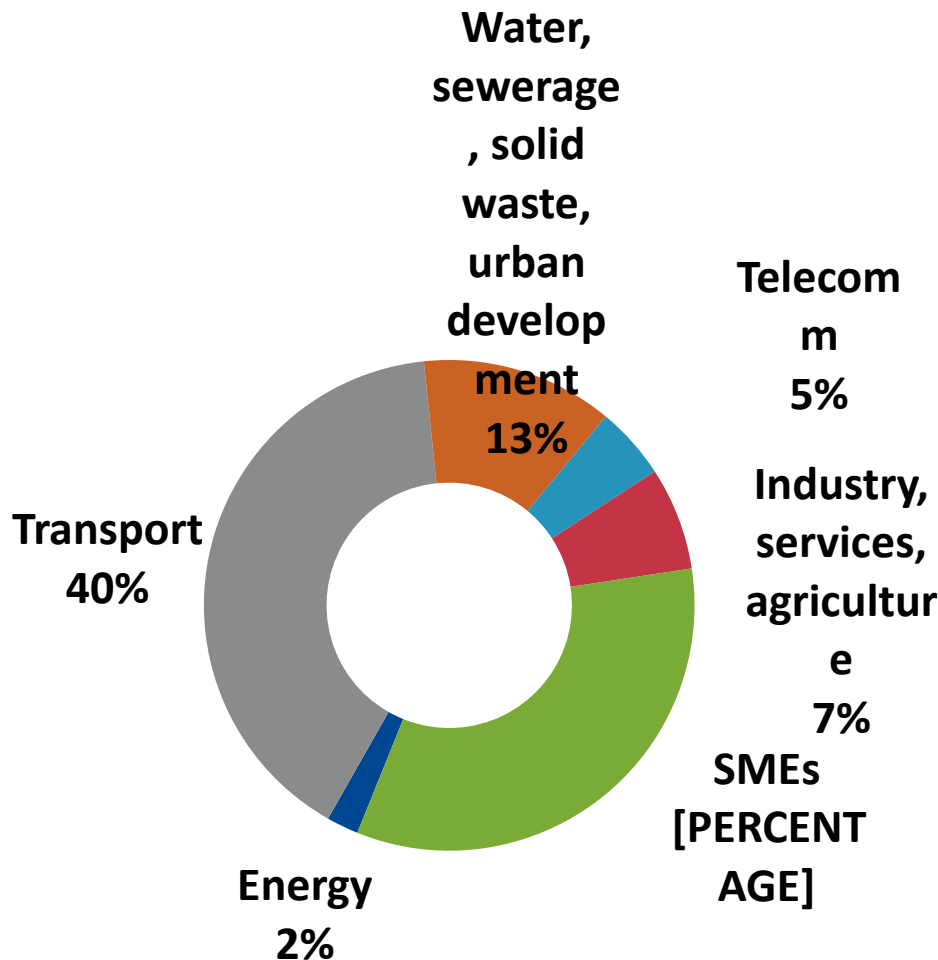


EUR **29.6**bn

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## EUR 5.1bn lending in Bulgaria since 1992



### Support to investment projects:

- Decrease of regional differences
- Strengthening of competition
- Increase of people's living standard

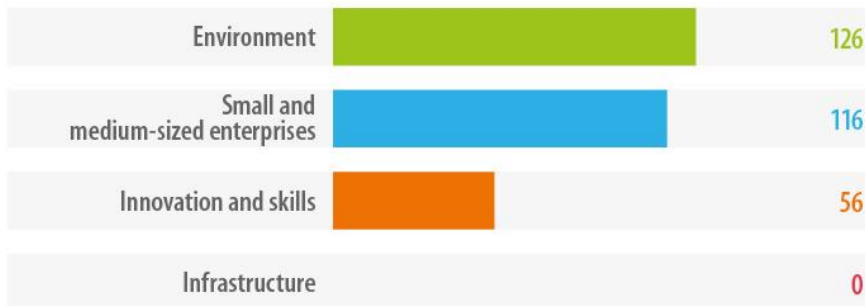
### EIB operations in Bulgaria are well balanced covering all major economic sectors:

- Transport
- SMEs
- Urban, water, waste infrastructure
- Energy
- Industry and Services
- Telecommunications

## EUR 299m EIB lending in Bulgaria in 2017



European Investment Bank Group  
Total lending in Bulgaria in 2017 (in EUR m)  
**EUR 299 million**



Source: EIB

**EIB Group volume (EIB + EIF) reached EUR 299m, representing 0.59 % of the Bulgarian GDP**

- above the EU average of 0.46%
- EIB signed new loans totalling EUR 250m
- EIF committed EUR 49m in four guarantee operations aimed at raising EUR 100m investments

**Four EIB corporate projects in the amount of EUR 160m, two of which are EFSI-backed**

# A responsible bank

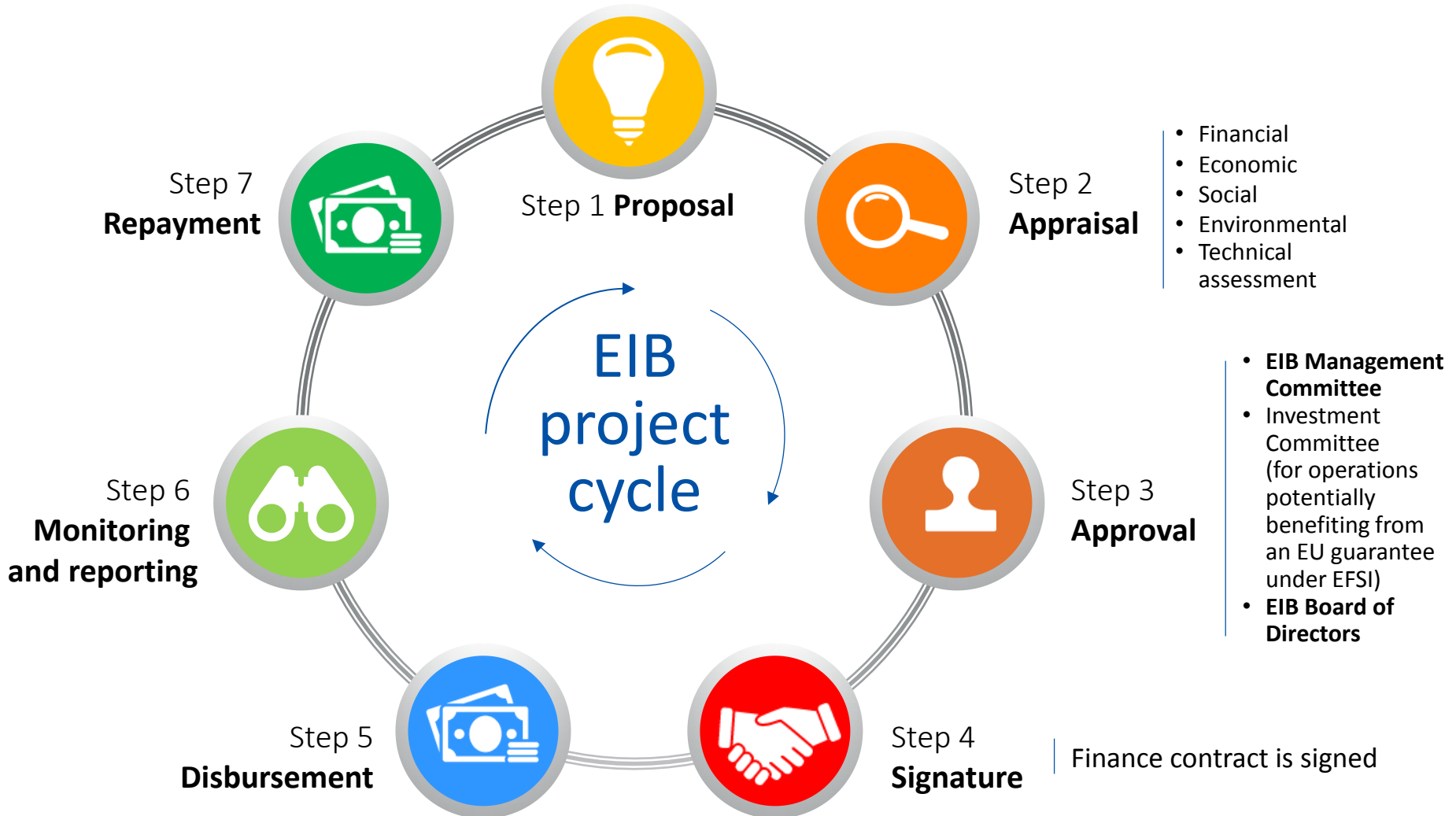


Corporate responsibility is part of all of our activities

- ▶ We strive to improve the lives of people by promoting sustainable and inclusive growth
- ▶ We are committed to:
  - ▶ integrating high environmental and social standards into our business activities;
  - ▶ ensuring strong governance, transparency and accountability, for us and our counterparts;
  - ▶ minimising our own environmental footprint.

# EIB project cycle

We support sound and sustainable projects

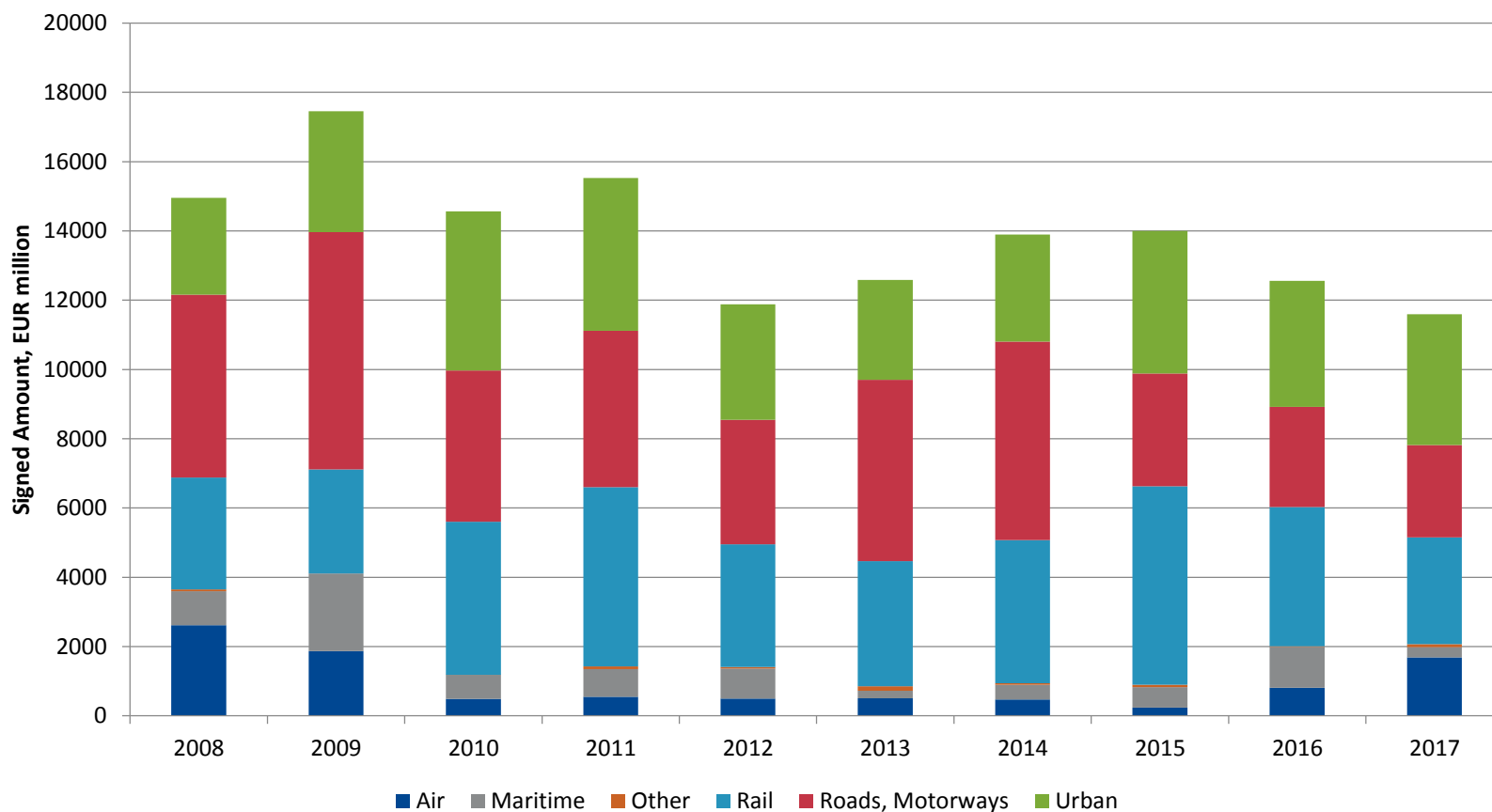


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# EIB Lending to Transport Sector

Covering all transport modes and themes

### Total EIB Transport Lending (2008-2017)



# EIB products

## We help catalyse investment

LENDING	BLENDING	ADVISING
<ul style="list-style-type: none"><li>Loans (direct/intermediated) (investment/framework) But also:</li><li>Guarantees</li><li>Equity participation</li></ul>	<ul style="list-style-type: none"><li>Combining EIB finance with EU budget (EFSI; CEF Debt Instrument)</li><li>Higher risk projects for innovation (InnovFin)</li><li>Blending EU grants with EIB finance (ESIF and CEF)</li><li>External EU blending facilities</li></ul>	<ul style="list-style-type: none"><li>Umbrella initiative: EIAH</li><li>Prepare, evaluate and support the implementation of projects (JASPERS, ELENA)</li><li>Support for public/private partnerships (EPEC)</li><li>Enhance use of EU funds (financial instruments advisory; fi-compass)</li><li>Enhance access to finance (InnovFin Advisory)</li></ul>

Attracting FUNDING for long-term growth

# EIB Support to Freight and Inter-Modal Transport

- ▶ **EIB Transport Lending Policy** (2011) describes eligibility and quality requirements
- ▶ Projects to be technically, economically, socially environmentally and financially sound.
- ▶ The Bank seeks to **promote inter-modality** and **interoperability** between modes
- ▶ For **freight**, multimodal (inter-modal) solutions relying on waterborne and rail modes for long-hauls are eligible
- ▶ Lower **economic returns** required relative to road or aviation projects.



European Investment Bank  
EIB Transport Lending Policy



European Investment Bank  
The Economic Appraisal of  
Investment Projects at the EIB



European Investment Bank  
Environmental and Social Handbook



European Investment Bank  
Guide to Procurement





# Examples of recent EIB operations with intermodal transport components



Project	Country	Loan (EURm)	Description
HAFENINFRASTRUKTUR HAMBURG TEN (2017)	Germany	150	Investment programme in the port of Hamburg
POLISH RAILWAY NETWORK MODERNISATION (2017)	Poland	650	Upgrading, modernization and renewal of the Polish railway network, including access to the main Polish sea ports, and other TEN-T lines.
OEBB SUEDSTRECKE SEMMERING BASISTUNNEL (2017)	Austria	1800	The works include the construction of the 27 km long Semmering base tunnel, around 24 km of track doubling, and construction of a new multimodal freight terminal near Inzersdorf, Vienna.
CILSA WAREHOUSING EXPANSION (2017)	Spain	75	Development and construction of several new warehousing and logistic facilities in the Port of Barcelona.
PORTO DI LA SPEZIA – PL (2016)	Italy	30	The works consist of the extension and redevelopment of three terminals and rail development within the port
BILBAO PORT NEW QUAY AND EXPANSION (2015)	Spain	85	Construction of a new quay, a new passenger terminal and an intermodal facility

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### Supporting Priorities of Bulgaria's EU Council Presidency in Western Balkans:

- Stated needs for:
  - Pan-European Transport Corridors – EUR 30bn
  - digital infrastructure – EUR 5bn (*PM Borissov, 26/02/2018*)
- EIB focus on infrastructure (e.g. Transport and Energy), SMEs, Health and Education, in line with the EU Accession Policy
- Advisory/ technical assistance
- Strong cooperation with public authorities, local banking sector & partner International Financial Institutions (IFIs)
- Combination of EIB funding with EU grants: own resources, External Lending Mandate (ELM), Economic Resilience Initiative (ERI), Western Balkans Investment Framework (WBIF)



## EIB Group in Western Balkans in 2007 – 2017 (EURm) – the most active IFI in the region



Country	EIB Signatures	EIB Approvals	EIB Disbursements	EIF Committed Amounts (as of 2011)	EIF Leveraged Amounts (as of 2011)
Albania	143	181	241	17	79
Bosnia and Herzegovina	1,658	1,953	1,535	25	50
FYROM	544	669	514	7	35
Kosovo*	149	257	105	8	55
Montenegro	575	521	395	8	78
Serbia	3,915	4,330	3,474	139	619
<b>Total</b>	<b>6,984</b>	<b>7,911</b>	<b>6,264</b>	<b>204</b>	<b>916</b>

- In **2017 only**, the EIB **approved EUR 664m** of new operations, **disbursed EUR 548m** for investments and **signed EUR 330m** of new finance in the region

*\*This designation is without prejudice to positions on status, and is in line with UNSCR 1244 and the ICJ Opinion on the Kosovo Independence Declaration*

### ➤ **Bosnia and Herzegovina:**

**(i)** Road Modernisation EUR 50m (2016)

**(ii)** Corridor v: Motorway including a section from Vlakovo to Tarcin and a section from Svilaj to Odzak at the northern Croatian border.

**FYROM:** Corridor X Road project, EUR 35m (2016): Motorway on a new alignment between Demir Kapija and Smokvica in southern FYROM → part of TEN-T South Eastern axis

**Kosovo\*:** Rail rehabilitation EUR 42m (2015): Route 10 is about 250 km long and connects Kraljevo in Serbia to Skopje in FYROM via Pristina.

**Montenegro:** Montenegro Railways III, EIB loan of EUR 20m and WBIF grant of EUR 20m: Rehabilitation of railway infrastructure along the main North-South trunk line crossing Montenegro.

### ➤ **Serbia:**

**(i)** Corridor 10 MOTORWAY E-80 - new motorway section on Pan-European Corridor Xc (E-80) in eastern Serbia between Prosek and Dimitrovgrad, at the border with Bulgaria.

**(ii)** Railways Nis-Dimitrovgrad - Modernization of the existing railway line Nis-Dimitrovgrad (aprox. 96 km) and construction of railway by-pass around Nis (aprox. 22 km). EIB loan of EUR 134m and WBIF grant of around EUR 70m.

# EIB in the Western Balkans

## Projects co-financed by WBIF (since 2011)

### Investment Grants

- › Railway Route 4 in Montenegro
- › Corridor Vc - Svilaj bridge in Bosnia & Herzegovina
- › Railway Nis-Dimitrovgrad in Serbia

### Technical Assistance Grants

- › Waste Water & Water Supply in Montenegro (Design)
- › Highway E-80 (Route 4) Nis – Merdare (Preliminary Design and Feasibility Study)
- › Medical Center in Bosnia & Herzegovina (Design)
- › Railway Durres – FYROM in Albania (Feasibility Study)
- › Railway route 10 - FYROM border in Kosovo (Supervision)

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### Pipeline EIB transport projects in the region

- **Kosovo\***: Route 7 road project, up to EUR 60m
- **Serbia**: Belgrade Airport, EUR 60m – 80m
- **Serbia**: Air Traffic Control Upgrade, EUR 45m
- **Serbia**: E-80 Highway Nis-Merdare Phase I, EUR 100m
- **Serbia**: Inland Water Transport Infrastructure Framework, EUR 100m
- **Albania**: Roads Rehabilitation And Safety, EUR 37.5m

### Pipeline EIB energy projects in the region

- **Serbia**: Belgrade Waste to Energy, up to EUR 80m
- **Serbia**: Kosava Wind Farm I, EUR 13.5m
- **Serbia**: Gas Interconnector Nis-Dimitrovgrad-Bulgaria, EUR 25m



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### Challenges and opportunities to further support the region

- **Gaps in economic and social infrastructure** and **low** level of **investment**
- Increased efforts to **improve projects preparation**
- **Economic migration** and transit route for refugees
- The **EIB Group** stands ready to **support the region**:
  - to **sustain economic recovery** and **reduce the vulnerability of economies** in case of future crisis
  - to be ready to absorb EU and private foreign funding for **acceleration of strategic projects** that **stimulate growth and create jobs**
  - to enhance capacity to **absorb and overcome shocks**
  - To **address long-term challenges**, such as climate change



# Thank you!

More information at: [www.eib.org](http://www.eib.org)  
[info@eib.org](mailto:info@eib.org)

Andreas Beikos  
Head of EIB Group Sofia Office  
[sofia@eib.org](mailto:sofia@eib.org)