



MOBILITY AND TRANSPORT

Countdown to Competitive EU Railway Market: How to Make It Work for You?

WORKSHOP 30 MAY 2018 BRUSSELS

TENDERING OF PUBLIC SERVICE CONTRACTS FOR RAIL PASSENGER TRANSPORT: MEETING THE CHALLENGE

Draft agenda

09:00-9:30: Registration and welcome coffee

09:30-10:00:

Opening address

Matthew Baldwin, Deputy Director General, DG Mobility and Transport, European Commission

Key messages

Per Haugaard, Director, Directorate for Policy Coordination, DG Mobility and Transport, European Commission

Henrik Mørch, Director, Directorate for Transport, Post & other services, DG Competition, European Commission

10:00-10:30: Introduction into the subject: What are the key issues for successful tendering of rail PSC?

Andreas Wettig, Trans-Missions S.A.R.L. /KCW Beauvais, Tours (FR) (confirmed)

- Q&A

10:30-10:45: Coffee Break

10:45-12:00 First Session: What experience have Competent Authorities made with tendering of rail PSC in countries with open markets?

Experience in Germany: **Frank Zerban**, General manager, Bundesarbeitsgemeinschaft der Aufgabenträger des SPNV e. V. (confirmed)

Experience in the UK : **Rachel McCulloch**, Department for Transport (confirmed)

Experience in SE: **Ewa Rosén**, EER Konsult AB (confirmed)

- Q&A

12:00-12:30 Second Session: What are the challenges for Competent Authorities preparing for market opening?

Experience in France: **Julien Geffard**, Conseiller Transports, Tourisme, Aménagement du territoire et infrastructures numériques, Cabinet du Président, Conseil régional provence-alpes-cote d'azur (confirmed)

Experience in Finland: **Elina Thorström**, Senior government adviser, Ministry of Transport (confirmed)

12:30-14:00: Lunch break

14:00-15:00 Second Session (continued): What are the challenges for Competent Authorities preparing for market opening?

Experience in Italy: **Marco Trevisan**, Autonomous region of Valle d'Aosta, Assessorat du tourisme, des sports, du commerce et des transports, Département des transports, Aéroport et chemin de fer (confirmed)

Experience in the Czech Republic: **Ing. Květoslav Havlík**, Deputy Director KORDIS, JMK a.s Brno/South Moravia region (confirmed)

Experience in Poland: **Przemysław Mazur**, Head of transport, Department of Economic Development and Transport, Voivodship Kujawsko-Pomorskiego (confirmed)

- Q&A

15:00-16:30 Third Session: Specific issues linked to tendering rail PSC

- **Rolling stock: ensuring access and financing,**

Pierre Poinignon, EIB, Head Strategic Railways Division, Projects directorate and Claus Eberhard, EIB, Lead Transport Economist (confirmed)

David Jordan, Angel Trains on behalf of European Passenger Train and Traction Operating Lessors' Association (EPTTOLA) (confirmed)

- **Contracting multimodal and cross-border public transport services:**

Hubert Mackus, Gedeputeerde Provincie Limburg, Landbouw, Natuur, Openbaar Vervoer, Rijksinfra & Monumenten (confirmed)

- **The role of regulatory bodies**

Ivana Paniccia, ART – Italian rail regulatory body (confirmed)

- Q&A

16:30-16:50: Broadening the perspective: The point of view of a railway undertaking

Richard Dujardin, CEO France Transdev (confirmed)

- Q&A

16:50–17:00 Wrap-up session: Key "take-aways" and possible next steps

Elisabeth Werner, Director, Directorate for Land transport, DG Mobility and Transport, European Commission

17:00-18:00: Networking Drink